



MANAGER AS EVERYDAY COACH • WORKSHOP & PROGRAM •

SYD NOV 1 | BRIS NOV 6 | MELB NOV 15

BRING COACHING INTO YOUR EVERYDAY MANAGEMENT WITH THIS WORKSHOP AND WORK-BASED SUPPORT

Research points to coaching as the most important skill a manager can have. In human services a coaching approach to clients is critical also. But you can't expect your staff to coach, if you're not engaged in coaching in the everyday in your workplace. This course has one-day workshop (including lots of practise) and work-based support for six weeks so you follow through and maintain your coaching approach in the everyday.

Be supported by Maree Walk's extensive Executive Management experience in in government and non-government and gain theoretical and practical experience in coaching in the workplace.

LEARNING OBJECTIVES

- Clarify what coaching is and when it is useful in your daily work
- Increase awareness of the various coaching models, techniques and tools available to effectively lead others.
- Have the opportunity to practically apply the coaching tools and models, developing the skills to hold effective coaching conversations with staff at all levels.

THE PROGRAM WILL COVER

Part One – Workshop

Topic one: Coaching essentials: What the research tells us about coaching. Setting your intention about Coaching in the Everyday: How to make it happen. Methods available to use in the everyday coaching. Observe Coaching Scenarios, Practise Listening and Asking Questions.

Topic two: Get cracking: practising listening, asking questions – coaching practise Identify coaching question sequences for the workplace and how to habituate your coaching approach. Learn to use essential coaching tools: active listening, questions, beautiful questions, summarising.

Topic three: Implementing change: How to habituate your everyday coaching Try out varied techniques, get feedback on your ability to apply coaching skills. Implementing change – planning to make coaching a habit for you in the everyday with implementation planning and designing your part two of the coaching program.

Part Two – Application

Over the next weeks you will have three work-based micro-learning opportunities to habituate your coaching approach into your management routine. We will regroup in a Webinar to share what's working and where we're needing further support.

Who should attend?

The program will have Directors, Managers and Team Leaders who manage staff. This is a program to help you apply coaching in your management skills immediately. We will be practising skills throughout the program, but not role-playing. It is not an executive coaching program.

Dates & Price:

Sydney: 1 November - \$660 pp; \$1,200 for two.

Brisbane: 6 November - \$660pp; \$1,200 for two.

Melbourne: 15 November - \$660pp, \$1,200 for two.

Maree Walk has decades of executive experience – in government where she was a Deputy Secretary for NSW Families and Community Services and in the Benevolent Society as head of Operations. Her consultancy, Storyroad, specialises in coaching, mentoring, training and leading project work with government and the NGO sector.